

# COSBAE VOICES

A Newsletter of the Committee on the Opportunities & Status of Blacks in Agricultural Economics

*COSBAE is a Section of American Agricultural Economics Association*

Volume 3 Issue 1

December 2006



*Christopher Davis, Chair*

## Inside this issue:

**Message from the Chair** |

**Editor's Note** |

**AAEA Membership Grant for developing Countries** |

**Job Vacancies** 3

**Announcements** 10

## Editor's Note



*Gerald Nyambane, Editor*

Greetings to all! I am very excited to be a member of COSBAE. I am even more excited at the

*(Continued on page 2)*

## Message From The Chair

**Christopher Davis**

Greetings to my fellow members of COSBAE and colleagues!

I am grateful for the support and collaboration you have so diligently established throughout the 2006 calendar year. Because of your efforts and strong commitments to keeping the legacy of COSBAE alive, we are growing in numbers and are becoming more visible and active in the Agricultural Economics and Rural Sociology professions. In my message, I provide an overview of some of COSBAE's activities and important events for 2006. I will also discuss some of COSBAE's plans for year 2007.

The year began with COSBAE's representation at the Southern Association of Agricultural Sciences Conference from February 4th – 8th in Orlando, Florida. COSBAE collaborated with 1862 and

1890 institutions to organize a symposium entitled, "Changing Dynamics in Rural Communities: Partnering for Success" at the Southern Rural Sociological Association Meeting. The organize symposium was well attended and many interesting discussions came from the floor during the question and answer period.

The AAEA Summer Meetings in Long Beach, California were also a big success for COSBAE. On Sunday, July 23rd, COSBAE held a Business Meeting. The meeting was well attended with members from the government agencies and universities. This year was an election year for officers and committee heads. The membership voted to extend the present officers and committee heads term of service for one additional year with the exception

of Newsletter Editor. Gerald Nyambane of Davenport University was appointed the new Newsletter Editor for COSBAE. The membership agreed to continue the course of action that COSBAE adopted through collaboration with government agencies to help improve teaching, research, and extension outreach programs at 1890 and 1862 institutions. Another important issue that was discussed during our Business Meeting was the changing of COSBAE's present Working Rules to mirror the standard By-Laws established by AAEA. Yvonne Bennett, the Executive Director of the AAEA office in Ames, Iowa, requested that COSBAE establish rules and regulations that conform to the other AAEA Sections and Committees. We received volunteers

*(Continued on page 2)*

## AAEA Membership Grant for Developing Countries

Now you can help a colleague in a developing country become an AAEA member. Thanks to a grant from the AAEA Foundation, AAEA can now subsidize membership for people from developing countries. AAEA will pay half of an applicable membership fee for a person from a developing country.

Developing countries include those defined as low, lower middle and upper middle income countries by the World Bank.

Potential award recipients include recent graduates who have returned to their developing country, as well as seasoned professionals residing

in developing countries. Excluded are current graduate students from developing countries studying at universities in industrial countries.

Applicants must be referred by current AAEA members.

Grants must be applied to new, not existing members.

*(Continued on page 10)*

## Message From Chair

*(Continued from page 1)*

from the floor and efforts are being made to transform our Working Rules into By-Laws.

On Monday, July 24th, 2006 COSBAE collaborated with the AAEA Extension Section to organize a symposium entitled, "Strengthening Research and Extension Collaboration Within and Between 1890 and 1862 Land Grant Institutions." Duncan Chembezi of Alabama A&M University, and Extension Section President was the primary organizer for this event. COSBAE members, Extension Section members, and other conference attendees felt this organized symposium was quite informative. (Presentations given at this organized symposium are available for viewing on the COSBAE's website under recent activities). Questions and discussions of future research opportunities circulated throughout the session and extended into COSBAE's reception. COSBAE's reception was well attended by old and new members. I share most people's sentiments in saying that the fellowship was quite enjoyable.

As we approach the close of another successful year, COSBAE's financial status is at a level where we can afford

to provide partial travel assistance for a couple of students to the annual AAEA Conference in Portland, OR. We will continue to host a reception at the AAEA Conference and plans are afoot for hosting a luncheon next year. We are currently seeking sponsorship from industry for the luncheon. If any members or fellow colleague is aware of a company that would be interested in funding our reception and/or luncheon, please contact me.

Plans for next year are extensive and involve more collaboration with AAEA Sections and Land Grant Institutions as well as a greater emphasis on student participation. COSBAE was given four slots at next year's AAEA meetings in Portland, OR, which can be used for track sessions, organized symposiums, or free paper sessions. The membership responded positively to the call for proposals, and we will have great participation and representation at the Summer Meetings. As usual, more scholastic research and extension outreach will be our focus. In addition, we hope to incorporate an undergraduate research session to encourage more African Americans and students of color to take an interest in research and to challenge University Professors to mentor and prepare undergraduate students for scholastic research. Later our goal will be to add a graduate

research session that allows students to present and receive feedback on finished and/or unfinished thesis and dissertation research. The purpose for our strong emphasis on student participation is to facilitate an outlet that will potentially give rise to a greater influx of African Americans and students of color in the pipe-line to enroll and complete terminal degrees in Agricultural Economics.

As we move into the New Year, I continue to be excited and optimistic about COSBAE's future and our present membership's ability to keep the legacy of COSBAE alive. We have accomplished much in the past 25 years, but there is still much more to be done. In this New Year I challenge you to become more involved at the AAEA and SAEA conferences. Display your intellectual capital and feature it through selected papers research, organize track sessions and symposiums and help raise the awareness of current problems in agriculture along with implications for change in policy.

Thank you once again for your dedication and commitment to COSBAE, and I look forward to seeing you at the Meetings!

## Editor's Note

*(Continued from page 1)*

opportunity of making a contribution to the community as the newsletter editor. The previous editor, Doris Newton, put a lot of thought and effort in the newsletter, and, I am grateful for all her work to that effect. I bring to the position a lot of energy and enthusiasm with the hope that the newsletter will continue to be an important forum for community members to exchange useful information.

With that vision in mind, it becomes befitting for the newsletter to be known as COSBAE VOICES. It is my hope that members will make COSBAE

VOICES one of their main avenues of sharing their experiences as black agricultural and other applied economists.

In the course of the next year or so, I will be writing to different members asking them to contribute articles on various topics that are important to all members. If you receive the said communication from me, please spare some of your precious time to privilege us with your expertise, experience and knowledge.

I will like to acknowledge my employer, Davenport University, Grand Rapids Michigan, for the resources at my disposal when working on COSBAE VOICES. In the same breadth I will also like to thank

Susan Nunoo, a student at Davenport University for her assistance in preparing this newsletter.

Thank you!

Dr. Gerald Nyambane  
Assistant Professor, Economics  
Davenport University  
Grand Rapids, Michigan  
616-554-4711  
gerald.nyambane@davenport.edu

# Job Vacancies

UNIVERSITY OF CALIFORNIA,

Davis, CA

## Assistant Professor

(tenure track)/Economics of Agricultural Sustainability, Department of Agricultural and Resource Economics. (Pos. #06-15)

Teach and conduct research concerning the economics of agricultural sustainability, and contribute to the new Agricultural Sustainability Institute (ASI). Appropriate areas of specialization include agricultural economics, production economics, industrial organization, environmental economics, natural resource economics, agricultural marketing, agricultural policy and economics of sustainability.

The position will carry a fiscal year term appointment in the Agricultural Experiment Station (AES) and will be expected to conduct applied research and outreach of relevance to the mission of the California AES.

This is one of 8 new positions being recruited for the ASI. Please apply on-line at <http://arejobs.ucdavis.edu>. If you experience difficulty, email [arejobs@primal.ucdavis.edu](mailto:arejobs@primal.ucdavis.edu).

Reference position number 06-15. Include a statement of qualifications outlining research and teaching interests, a curriculum vitae, publications list, official undergraduate and graduate transcripts, copies of representative publications (including manuscripts submitted or in press), a summary or abstract of the dissertation, and the names and contact information of three referees who can provide letters of reference. Position open until filled. To ensure consideration, apply by **December 15, 2006**.

For expanded position description, please see <http://arejobs.ucdavis.edu>. The University of California is an affirmative action/equal opportunity employer.

## WVSU RESEARCH AND DEVELOPMENT CORPORATION

### Gus R. Douglass Land-Grant Institute Job Description

Job Title: Extension Specialist, Sustain-

able Economic Development  
Department: WVSU Extension- Community Resource and Economic Development

Reports To: Program Leader, Community Resource and Economic Development

FLSA Status: Exempt

Prepared By: Human Resources and Civil Rights Compliance Office

Prepared Date: 10/06

Approved By: Woodrum/Campbell

Approved Date: 10/06

### Job Summary

The Extension Specialist, Community Resource and Economic Development (CRED) with West Virginia State University (WVSU) Extension is responsible for the leadership, coordination and evaluation of educational programs and products related to sustainable economic development. Working in collaboration with the WVSU Douglass Institute Administration, the Extension Specialist will provide visionary and contemporary leadership for the development of high-impact educational programs and publications in the areas of community revitalization, economic development, entrepreneur education, hospitality education, and workforce development. The Extension Specialist will also assist WVSU Extension personnel in identifying the most efficient and effective means to deliver timely, research-based information and programs to our diverse clientele and stakeholders

Essential Duties and Responsibilities include the following. Other duties may be assigned.

Curriculum and Program Development (30%)

Teaching (25%)

Technical Assistance (20%)

Fiscal (20%)

Other Responsibilities as Assigned (5%)

### Description of Essential Duties

#### *Curriculum and Program Development (30%)*

Plan, develop, implement, and assess

programs, curriculums, and products. Give major emphasis to coordinating the efforts of interdisciplinary teams addressing major issues facing sustainable economic development in West Virginia (including issues that cross program areas)

Keep abreast of scientific and applied research on areas pertinent to your field of work.

Identify and design research projects to promote improved programs for the citizenry of West Virginia.

Work collaboratively with other Extension Specialists and staff to provide leadership for interdisciplinary programs.

This includes programs with West Virginia University Extension Service and other university partners as well as external agency and organizational partners.

### *Teaching (25%)*

Participate in the program delivery process with Extension and Research personnel at all levels.

Maintain accurate records on participants, volunteers, and program evaluations.

Support and participation in exhibitions, such as fairs and festivals, throughout West Virginia to provide opportunity for informal interaction with and education of the citizenry of the state.

Work with staff to identify in-service needs of Extension personnel and develop a plan to meet those needs.

### *Technical Assistance (20%)*

Organize, participate in, and evaluate community-based training and meetings. Provide technical assistance to other Extension staff in areas of expertise.

Provide consultation, technical assistance, and education to a diverse audience of stakeholders.

Represent West Virginia State University Extension with appropriate individuals, agencies, and organizations on a state, regional, national, and international basis.

### *Fiscal (20%)*

# Job Vacancies

Proactively seek and identify appropriate extramural funding for programs and applied research.

Direct and coordinate individual budgets for the position inclusive of monitoring of grant funds obtained and expended and meeting any requisite reporting requirements.

Collaborate with WVSU Extension personnel, as well as local, state, and federal agencies, in order to expanded program resources.

## ***Other Responsibilities as Assigned (5%)***

Conduct activities to foster a positive public image of West Virginia State University Extension, The Gus R. Douglass Land-Grant Institute, and West Virginia State University, an 1890 Land-Grant Institution.

Share leadership in Extension's commitment to employ from and program for the diversity represented in West Virginia's population.

## ***Other duties as assigned.***

Supervisory Responsibilities

This job has no supervisory responsibilities at this time.

**Competencies** -To perform the job successfully, an individual should demonstrate the following competencies :

**Problem Solving** - Identifies and resolves problems in a timely manner; Gathers and analyzes information skillfully; Develops alternative solutions; Works well in group problem solving situations; Uses reason even when dealing with emotional topics.

**Interpersonal Skills** - Focuses on solving conflict, not blaming; Maintains confidentiality; Listens to others without interrupting; Keeps emotions under control; Remains open to others' ideas and tries new things.

**Oral and Written Communication** - Speaks clearly and persuasively in positive

or negative situations; Listens and gets clarification; Responds well to questions; Demonstrates group presentation skills; Participates in meetings; Writes clearly and informatively; Edits work for spelling and grammar; Varies writing style to meet needs; Presents numerical data effectively; Able to read and interpret written information.

**Teamwork** - Balances team and individual responsibilities; Exhibits objectivity and openness to others' views; Gives and welcomes feedback; Contributes to building a positive team spirit; Puts success of team above own interests; Able to build morale and group commitments to goals and objectives; Supports everyone's efforts to succeed.

**Diversity** - Demonstrates knowledge of EEO policy; Shows respect and sensitivity for cultural differences; Educates others on the value of diversity; Promotes a harassment-free environment; Builds a diverse workforce.

**Ethics** - Treats people with respect; Keeps commitments; Inspires the trust of others; Works with integrity and ethically; Upholds organizational values.

**Quality and Quantity** - Demonstrates accuracy and thoroughness; Looks for ways to improve and promote quality; Applies feedback to improve performance; Monitors own work to ensure quality; Meets productivity standards; Completes work in timely manner; Strives to increase productivity; Works quickly.

**Adaptability** - Adapts to changes in the work environment; Manages competing demands; Changes approach or method to best fit the situation; Able to deal with frequent change, delays, or unexpected events.

**Dependability** - Follows instructions, responds to management direction; Takes responsibility for own actions;

Keeps commitments; Commits to long hours of work when necessary to reach goals.; Completes tasks on time or notifies appropriate person with an alternate plan.

**Initiative** - Volunteers readily; Undertakes self-development activities; Seeks increased responsibilities; Takes independent actions and calculated risks; Looks for and takes advantage of opportunities; Asks for and offers help when needed.

## **Qualifications**

To perform this job successfully, an individual must be able to perform each essential duty satisfactorily. The requirements listed below are representative of the knowledge, skill, and/or ability required. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

Demonstrated success in working as part of a team and initiating collaborative partnerships is sought. Leadership ability and strong teaching and subject matter expertise in at least one area of Family and Consumer Sciences is necessary.

Candidates must be willing to work flexible hours with a minimum of supervision.

## **Education and/or Experience**

An earned Master's degree and at least one degree in business administration, economics, public policy, government affairs, or closely related field, is required. Doctoral degree preferred. The successful candidate will have strong written and oral communication skills and experience in working with diverse clientele and organizations.

## **Language Skills**

Ability to read, analyze, and interpret general business periodicals, professional journals, technical procedures, or governmental regulations. Ability to write reports, business correspondence, and pro-

## Job Vacancies

cedure manuals. Ability to effectively present information and respond to questions from groups of managers, clients,

### Reasoning Ability

Ability to solve practical problems and deal with a variety of concrete variables in situations where only limited standardization exists. Ability to interpret a variety of instructions furnished in written, oral, diagram, or schedule form.

### Computer Skills

To perform this job successfully, an individual should have knowledge of Word Processing software.

### Other Qualifications

Must be able to travel out of state 10% of the time

### Physical Demands

The physical demands described here are representative of those that must be met by an employee to successfully perform the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions. While performing the duties of this Job, the employee is regularly required to sit; reach with hands and arms; climb or balance and stoop, kneel, crouch, or crawl. The employee is frequently required to stand and walk. The employee must frequently lift and/or move up to 50 pounds. Specific vision abilities required by this job include ability to adjust focus.

### Work Environment

The work environment characteristics described here are representative of those an employee encounters while performing the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions. The noise level in the work environment is usually moderate.

**Salary:** Commensurate with qualifications and experience

**Closing Date: November 27, 2006**

Application process consists of: (1) Letter of interest, (2) Resume, (3) Three professional references.

Send application materials to:  
**West Virginia State University  
Research and Development  
Corporation  
Gus R. Douglass Land-Grant  
Institute  
Human Resources Office  
201 ACEOP Administrative Offices  
PO Box 1000  
Institute, WV 25112-1000  
AN EQUAL OPPORTUNITY/AFFIRMATIVE  
ACTION EMPLOYER**

## UNIVERSITY OF KENTUCKY

**TITLE:** Assistant Professor (field open)

**NATURE OF POSITION:** Tenure Track (12 month). Research (60%), Teaching (40%)

**RESPONSIBILITIES:** While the field of expertise is open, a significant portion of research and teaching activity for this position will be equine related. Only applications that demonstrate prior knowledge and involvement with horses will be considered. Previous academic experience with the equine industry is desirable, but practical experience will also be accepted. While equine activity will be a portion of the expected work, the individual will have the opportunity to develop additional research and teaching activity in an area of their personal interest. The position will involve teaching three courses in the Department, at least one of which will be equine oriented (marketing or management). Other courses will be arranged to fit the successful applicant's interests. The position will also involve collaborative work with the new multidisciplinary Equine Institute in the College of Agriculture where

numerous interdisciplinary research opportunities are available. In addition, the successful applicant will be expected to: publish research results in peer-reviewed journals, provide quality advising to undergraduate and graduate students, successfully seek extramural funding, and participate in professional societies, conferences, and meetings.

**QUALIFICATIONS:** Ph.D. in Agricultural Economics or Economics or closely related field.

**LOCATION:** University of Kentucky, Lexington, Kentucky

**SALARY AND BENEFITS:** Salary open and competitive. Benefits include TIAA-CREF retirement, group health and life insurance, vacation, disability, and family leave. Faculty consulting leave is permitted, subject to approval.

**APPLICATION:** To apply, forward a vita, transcripts, a writing sample, and the names of three references. The application deadline is **January 31, 2007**, or until a qualified applicant is found.

### CONTACT:

Dr. David Freshwater  
Department of Agricultural Economics  
University of Kentucky, Lexington,  
Kentucky 40546-0276  
Phone: (859)-257-1872  
Fax: (859)-323-1913

## UNIVERSITY OF CALIFORNIA,

### College Park College of Agriculture and Natural Resources and Maryland Cooperative Extension

The College of Agriculture and Natural Resources at the University of Maryland, College Park, invites applications and nominations for the position of **Associate Dean and Associate Director of the Maryland Cooperative Extension (MCE)**.

The Associate Dean and Associate Direc-

# Job Vacancies

(Continued from page 5)

tor of MCE is administratively responsible to the Dean of the College of Agriculture and Natural Resources and Director of MCE for meeting the mission and goals of the extension program, and serves on the College Administrative Team. MCE has 200 faculty and 200 support staff located at University of Maryland, College Park (UMCP); University of Maryland Eastern Shore (UMES); 23 counties; Baltimore City; four regional centers; and the Maryland Sea Grant program. It also supports faculty positions in the Colleges of Chemical and Life Sciences, Health and Human Performance, and the University of Maryland Center for Environmental Sciences. In Maryland, there is one extension program supported by both the 1862 (UMCP) and 1890 (UMES) land grant institutions; this partnership adds to the strength of the extension efforts.

Duties of the Associate Dean and Associate Director include but are not limited to the following:

- 1) Development, implementation and evaluation of statewide extension programming including 4-H youth development, FCS, AGNR and Sea Grant;
- 2) Serve as liaison and provide leadership to the county extension advisory councils;
- 3) Assist with annual MCE budget preparation;
- 4) Provide statewide communication with the extension user community, key statewide leadership, and state and federal agencies;
- 5) Foster an environment supportive of interdisciplinary programming with the research and instructional components of the college;
- 6) Provide visionary leadership to develop an extension program to meet societies current and future needs; and
- 7) Foster interactive programs between extension specialist, county faculty and clientele.

Candidates must have proven leadership abilities and demonstrated management skills to work with faculty in shaping a college and extension program consistent with the needs and opportunities of Maryland.

Candidates should be a senior faculty member; possess an earned doctorate in agriculture, natural resources, environment, nutrition, or related fields; have excellent communication, planning, organizational and management skills; experience in developing or implementing successful extension programs; a minimum of 10 years of professional experience, demonstrated commitment to diversity and outreach and should be tenured at the associate or full professor level. Full professor level is preferred. Salary will be competitive, as well as commensurate with experience. Academic appointment with tenure will be accorded the successful candidate in an appropriate department within the college.

Letters of nomination and/or application should be submitted no later than **December 15, 2006**, or until a suitable candidate is found. Applications should include a current resume, the names of four (minimum) references, and a statement of interest and philosophy toward outreach education and extension.

Send nominations and applications to: Ms. Chris Aggour at [caggour@arec.umd.edu](mailto:caggour@arec.umd.edu), or the MCE Search Committee, College of Agriculture and Natural Resources, 1296 Symons Hall, University of Maryland, College Park, MD 20742 (telephone - 301/314-2563; fax - 301/314-9146). Applications will be kept confidential. *The University of Maryland at College Park is an equal opportunity/affirmative action employer. Women and minorities are encouraged to apply.*

## UNIVERSITY OF MARYLAND,

### College Park

### College of Agriculture and Natural Resources and Maryland Agricultural Experiment Station

The College of Agriculture and Natural

Resources at the University of Maryland, College Park, invites applications and nominations for the position of **Associate Dean and Associate Director** of the Maryland Agricultural Experiment Station (MAES). Through its associate deans, the College of Agriculture and Natural Resources fosters a close collaborative working relationship among its research, extension, and instructional functions. The Associate Dean/ Associate Director of MAES is responsible for administering the research programs of the College, and is responsible to the Dean of the College of Agriculture and Natural Resources, who is also the Director of the MAES.

Duties of the Associate Dean/Associate Director include:

- (1) Serve and work cooperatively with the Dean and his administrative staff,
- (2) Coordinate, facilitate, assist in, and foster the development of high quality departmental, interdepartmental, and multidisciplinary research programs and enhance the research reputation of the College,
- (3) Aid individual investigators in project development, review and in seeking and securing extramural funding,
- (4) Prepare and administer the annual budget for the Maryland Agricultural Experiment Station,
- (5) represent the college and experiment station with state, regional and national organizations,
- (6) Assist the Dean with policy development, interpretation, and implementation within the framework of the experiment station, and
- (7) Monitor federal and state legislation relating to research.

Candidates should have demonstrated leadership abilities and proven management skills in working with faculty, research station staff, clientele groups, and the university research administrators. Candidates must have:

- (1) An earned doctorate in a field rele-

(Continued on page 7)

# Job Vacancies

(Continued from page 6)

- vant to the mission of the college/experiment station,
- (2) A minimum of 10 years of academic experience and is expected to have been granted tenure at the full professor level,
  - (3) Demonstrated experience in seeking and administering grant, contract, state and/or federal funds,
  - (4) An ability to effectively communicate to users at all levels, and
  - (5) An understanding and commitment to the philosophy and mission of the agricultural experiment station in a land-grant university.

Salary will be competitive and commensurate with experience. Academic appointment with tenure will be accorded the successful candidate in an appropriate department within the college.

Letters of nomination and/or application should be submitted no later than **December 15, 2006**, or until a suitable candidate is found. Applications should include a current resume, the names of 4 (minimum) references, and a statement of interest and philosophy toward the role of research in the land-grant university.

Send nominations and applications to: Ms. Chris Aggour at [caggour@arec.umd.edu](mailto:caggour@arec.umd.edu), or The MAES Search Committee, College of Agriculture and Natural Resources, 1296 Symons Hall, University of Maryland, College Park, MD 20742 telephone - 301/314-2563; fax - 301/314-9146).

Applications will be kept confidential.

*The University of Maryland at College Park is an equal opportunity/affirmative action employer. Women and minorities are encouraged to apply.*

**UNIVERSITY OF DELAWARE,**  
**Department of Food and Resource Economics, College of Agriculture**

## and Natural Resources

**POSITION:** The Department of Food and Resource Economics and the Operations Research Program invite applications for a full-time, tenure-track position beginning in September 2007, at the rank of **Assistant or Associate Professor** without tenure. The position is a 9-month appointment.

### **RESPONSIBILITIES:**

**Research:** The candidate is expected to develop a research program in Agricultural, Natural Resources, and/or Environmental Economics. The successful candidate is expected to establish and maintain an active, funded, nationally recognized independent research program. Collaboration with other faculty and/or professionals is strongly encouraged. Applicants will need strong quantitative skills and be encouraged to cooperate in the Department's existing quantitative research programs in Agricultural Economics, Operations Research, and/or Statistics. At least one element of the candidate's research program must contribute to the College's local, regional, and/or national research priorities.

**Teaching:** The candidate will be responsible for teaching up to three courses per year—a graduate simulation course, a graduate optimization course, and an as-yet-unspecified undergraduate course in applied quantitative methods related to Agricultural, Natural Resource, or Environmental Economics. Academic advisement of both undergraduate and graduate students is required. Departmental service as well as service to the profession is strongly encouraged.

**REQUIREMENTS:** Ph.D. in operations research, management science, quantitative decision analysis, economics, agricultural economics, or closely related fields. Successful candidates are expected to have demonstrated excellence in research and have a dedicated interest in high quality teaching at both the undergraduate and graduate level.

**SALARY:** University of Delaware salaries and fringe benefit packages are highly competitive.

**CONTACT:** Send a letter of application, vitae, a one-page statement of research interests, a sample of research, and the contact information for at least three references to Joshua M. Duke, Chair FREC/OR Faculty Search Committee, Operations Research Program, Department of Food and Resource Economics, University of Delaware, Newark, DE 19716-2130.

**Submitted documents, including the curriculum vitae and any letters of reference, shall be shared with departmental faculty.**

**UNIVERSITY OF MARYLAND,**  
**College Park**  
**Department of Agricultural and Resource Economics**

The Department of Agricultural and Resource Economics seeks applicants in any field of economics related to agriculture, natural resources, the environment, or economic development to develop a distinguished research program and teach courses at the undergraduate and graduate levels. The position is a nine month, tenure track position at the rank of **Assistant Professor**.

Candidates should possess a doctorate in economics, agricultural economics, or an equivalent field or expect to have one by **June 2007**. Applicants should send a statement of qualifications and research and teaching interests, a current resume/curriculum vitae, official graduate transcripts, a summary or abstract of dissertation, copies of publications or working papers, and three letters of reference to

**Professor Erik Lichtenberg, Assistant Professor Search Committee Chair**  
**Department of Agricultural and Resource Economics**  
**2200 Symons Hall**

(Continued on page 8)

## Job Vacancies

### University of Maryland College Park, MD 20742-5535 USA.

Applications will be accepted until **December 15th** or until the position is filled. Preliminary interviews will be conducted at the January ASSA meetings in Chicago. Women and minorities are strongly encouraged to apply.

The University System of Maryland is equal opportunity employer. The University's policies, programs, and activities are in conformance with pertinent Federal and State laws and regulations on nondiscrimination regarding race, color, religions, age, national origin, sex, and disability. Inquiries regarding compliance with Title VI of the Civil Rights Act of 1964, as amended; Title IX of the Educational Amendments; Section 504 of the Rehabilitation Act of 1973; and the Americans with Disabilities Act of 1990; or related legal requirements should be directed to the Director or Personnel/Human Relations, Office of the Dean, College of Agriculture and Natural Resources, Symons Hall, College Park, MD 20742.

### UNIVERSITY OF MARYLAND,

#### College Park

#### Department of Agricultural and Resource Economics

#### Research and Teaching Position Assistant/Associate/Full Professor

The Department of Agricultural and Resource Economics seeks applicants in any field of economics related to agriculture, natural resources, the environment, or economic development (including econometrics, microeconomics, international economics, public economics, industrial organization, and general regional economics in addition to agricultural economics, natural resource economics, environmental economics, and development economics) to develop a distinguished research program and teach courses at the undergraduate and gradu-

ate levels. The position is a nine month tenure track position with rank and salary commensurate with the candidate's record. While the rank of the appointment is open, the Department has a strong preference for candidates with a proven record of research and publication.

Candidates should possess a doctorate in economics, agricultural economics, or an equivalent field. Applicants should send a statement of qualifications and research and teaching interests, a current resume/curriculum vitae, copies of publications or working papers, and names and contact information of three references to

#### Professor Erik Lichtenberg, Open Rank Search Committee Chair Department of Agricultural and Resource Economics 2200 Symons Hall

#### University of Maryland College Park, MD 20742-5535 USA.

Applications will be accepted until **December 15th** or until the position is filled. Preliminary interviews will be conducted at the January ASSA meetings in Chicago.

Women and minorities are strongly encouraged to apply.

The University System of Maryland is equal opportunity employer. The University's policies, programs, and activities are in conformance with pertinent Federal and State laws and regulations on nondiscrimination regarding race, color, religions, age, national origin, sex, and disability. Inquiries regarding compliance with Title VI of the Civil Rights Act of 1964, as amended; Title IX of the Educational Amendments; Section 504 of the Rehabilitation Act of 1973; and the Americans with Disabilities Act of 1990; or related legal requirements should be directed to the Director or Personnel/Human Relations, Office of the Dean, College of Agriculture and Natural Resources, Symons Hall, College Park, MD 20742.

### LOUISIANA STATE UNIVERSITY

#### Economic Development Assistantship

The Department of Agricultural Economics Agribusiness at Louisiana State University is proud to announce an **Assistantship** in the area of economic development. This assistantship will support one graduate student to pursue a Ph.D. in Agricultural Economics starting in Fall 2007. The student's area of research will focus on the role of rural healthcare in economic development. Candidates must have received a M.S. degree prior to Fall 2007.

The successful candidate will receive an annual stipend of \$25,000 in addition to all tuition waived for up to four years of graduate study. The student must maintain a 3.5 grade point average during each semester of coursework enrolled and satisfactory research performance to maintain the assistantship.

Female and minority candidates are especially encouraged to apply.

Candidates should apply online for admission to the LSU Graduate School at <http://gradlsu.gs.lsu.edu>.

In addition, a letter of application, curriculum vitae, and three letters of recommendation should be submitted directly to: **Graduate Coordinator;  
Department of Agricultural Economics and Agribusiness;  
Louisiana State University;  
101 Ag. Administration Bldg.;**

**Baton Rouge, LA 70803.**

Applications received by **February 1, 2007** will receive full consideration.

For additional information, please contact Matthew Fannin [mfannin@agcenter.lsu.edu](mailto:mfannin@agcenter.lsu.edu); phone 225-578-0346) or James Barnes [jbarnes@agcenter.lsu.edu](mailto:jbarnes@agcenter.lsu.edu); phone 318-428-4029).

### MARKET MATTERS INC.

Market Matters Inc. invites immediate

## Job Vacancies

applications for a

**Regional Agribusiness Coordinator** of its programs in East and Southern African.

Based in Ithaca, New York, Market Matters Inc. is a not-for-profit organization dedicated to improving marketing strategies of small to medium-sized firms in emerging markets (visit <http://www.marketmattersinc.org/> or [www.marketmattersinc.org](http://www.marketmattersinc.org) for details).

The successful candidate will have the primary responsibility of coordinating the activities of three inter-related agribusiness programs in East and Southern Africa: Marama II Project, Making Markets Matter workshop series and the Seeds of Development Program. Each program involves market analysis, capacity building and network creation for agribusiness firms involved in both input and product markets. The Marama II Project is a market-driven program that focuses on developing products and markets derived from the marama bean (grown in South Africa, Botswana, and Namibia). The Making Markets Matter workshop series builds management capacity within small and medium-sized agribusiness firms in Africa (<http://www.mmm.marketmattersinc.org/>). The Seeds of Development Program is a capacity building and networking program targeting small to medium-sized seed companies in East and Southern Africa

([www.sodp.marketmattersinc.org](http://www.sodp.marketmattersinc.org)).

### Key Responsibilities

1. Represent Market Matters Inc. and liaise with its stakeholders in East and Southern Africa.
2. Provide management consulting services to agribusiness firms.
3. Coordinate capacity building and networking activities for seed companies.
4. Conduct market research, design marketing plans and implement market penetration strategies for agribusiness enterprises.
5. Coordinate and facilitate manage-

ment training workshops for Africa's agribusiness firms.

6. Develop business management training modules for SME agribusiness firms.

### Required Qualifications

1. University degree, preferably MBA or MSc in Agribusiness, Agricultural Economics or related field.
2. Minimum of three years work experience in one or more of the following areas: seed industry, training programs, project management, agribusiness firms, or consulting services in Africa.
3. Familiarity with bi- and multi-lateral government agencies, donors, non-governmental organizations and other development agencies.
4. Excellent skills in both written and verbal English.
5. Ability to travel extensively.
6. Computer expertise in word processing, spreadsheets, and Internet usage.

### Contract

The position offers a competitive salary based on experience and qualifications. The position will be located in either of the following cities, Pretoria (South Africa), or Gaborone (Botswana). The final decision on location will take into consideration the successful candidate's preference.

### How to Apply

Screening of applications will begin on the **15th of December, 2006**, and will continue until the post is filled. To apply, email as attached Word documents a detailed letter of interest, curriculum vitae, and contact information for at least three references to the Chief Operating Officer of Market Matters Inc. - Dr. Krisztina Tihanyi at [mailto:[kriszta@marketmattersinc.org](mailto:kriszta@marketmattersinc.org)] [kriszta@marketmattersinc.org](mailto:kriszta@marketmattersinc.org).

## NORTH DAKOTA STATE UNIVERSITY

### Assistant/Associate Professor

### in Agribusiness and Applied Economics (tenure-track appointment)

The successful candidate will be expected to develop leadership in the department's research and teaching programs in agribusiness, finance, and risk analysis. Exceptional quantitative skills are expected to strengthen the candidate's research and teaching program. Faculty evaluations in the department are based on successful publication in leading disciplinary journals, active participation in professional activities, effective teaching and advising at both the undergraduate and graduate levels, service and outreach activities to the state, university and department, and successful pursuit of extramural funding sufficient to support an active research program.

Candidates for this position should send a letter of application including a statement of principal qualifications and interests, transcripts of all university work, samples of research publications, and contact information for three professional colleagues. Screening of applicants will begin **January 2, 2007**. Electronic submission of application materials is encouraged ([agecinfo@ndsuxext.nodak.edu](mailto:agecinfo@ndsuxext.nodak.edu)). Questions may be directed to David Lambert, Chair of the Search Committee, or to

Cheryl DeVuyst,  
Vice-Chair of the Committee,  
Department of Agribusiness and Applied Economics,  
North Dakota State University,  
Fargo, North Dakota, 58105-5636  
(701-231-7278).

A full position description can be viewed at:

[http://www.ndsu.edu/ndsu/jobs/non\\_broadbanded/index.shtml](http://www.ndsu.edu/ndsu/jobs/non_broadbanded/index.shtml)

NDSU is an equal opportunity institution. Women and minorities are encouraged to apply.

**Announcements:**

**COSBAE VOICES is sending out a call for articles for its 2007 Spring/Summer issue. The deadline for submitting articles to the editor is March 15, 2007. Please mark your calendars.**

We're on the Web  
[www.cosbae.com](http://www.cosbae.com)



**AAEA Membership Grant for Developing Countries**

*(Continued from page 1)*

Awardees may apply and receive a grant in subsequent years if funding is available from the Foundation.

The AAEA Executive Director makes the final decision on the allocation of the funds. If you know of someone who could benefit from this opportunity, please fill out the attached application form and return it to

the AAEA Executive Director,  
AAEA Office,  
415 South Duff, Suite C,  
Ames, IA 50010-6600;  
Or

[Yvonne@aaea.org](mailto:Yvonne@aaea.org).  
American Agricultural Economics  
Association  
415 South Duff, Suite C  
Ames, IA 50010-6600  
(515) 233-3202  
[www.aaea.org](http://www.aaea.org)

About Our Organization...

COSBAE 's mission is to encourage and promote the interests of black agricultural economics professionals within the AAEA structure and the broader agricultural community. Recognizing the importance of shared knowledge among all colleagues, COSBAE membership is open to all interested parties. Membership is \$10 per year. To join, please contact the AAEA office at [www.aaea.org](http://www.aaea.org).

**Executive Committee**

Contact Information

**Chair**

Christopher G. Davis  
202-694-5167  
[chrisdavis@ers.usda.gov](mailto:chrisdavis@ers.usda.gov)

**Vice-chair**

Doris J. Newton  
02-694-5619  
[dnewton@ers.usda.gov](mailto:dnewton@ers.usda.gov)

**Professional Activities**

Keithly Jones (chair)  
202-694-5172  
[kjones@ers.usda.gov](mailto:kjones@ers.usda.gov)

**Treasurer**

William Edmondson  
202-694-5296  
[wedmonds@ers.usda.gov](mailto:wedmonds@ers.usda.gov)

**Secretary**

Stephan Tubene  
410-222-6759 s  
[tubene@umd.edu](mailto:tubene@umd.edu)

**Members-at large:**

Daniel Rainey  
479-575-55884  
[rainey@uark.edu](mailto:rainey@uark.edu)

Eta Takele  
909-683-6491x 243 t  
[akele@ucrac1.ucr.edu](mailto:akele@ucrac1.ucr.edu)

Mary Mafuyai-Ekanem  
336-334-7956  
[mafuyai@ncat.edu](mailto:mafuyai@ncat.edu)