

Department Publications

2000

Department of Applied Economics

University of Minnesota

March 2001

Department Publications

2000

**Prepared by Louise Letnes and Sharon Kill
March 2001**

**Department of Applied Economics
College of Agricultural, Food, and Environmental Sciences
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DEPARTMENT OF APPLIED ECONOMICS

UNIVERSITY OF MINNESOTA

The mission of the Department of Applied Economics is to serve Minnesota through the achievement of academic excellence in education and research that is relevant to the needs of modern society. The thrust of the Department's efforts encompasses economic problems and policy alternatives related to the food system, environmental and resource economics, and regional and community development. Specific subareas include:

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- Economic Development
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- Farm and Agribusiness Management
- Foreign Trade
- Human Resources
- Land Use Planning
- Production Economics
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The programs of the Department of Applied Economics include:

- Undergraduate and Graduate Teaching
- Extension and Continuing Education
- Fundamental and Applied Research
- International Programs

Each faculty member engages in one or more of these complementary activities of the Department.

As a part of the education program of the Department, the staff periodically publishes research results, papers, and speeches. This portion of their work is indexed annually and catalogued so that it may be used as a reference for their projects and activities, and to make it more readily available to others. Also included are publications of former Department members where the publications are based on work conducted while at the University of Minnesota. This listing does not reflect all the educational research, teaching, or extension endeavors of the staff. It includes only that portion that is in print. Publications are indexed by author and subject matter.

This list, plus lists from previous years are available on the Department of Applied Economics website at: <http://www.apec.umn.edu>

**DEPARTMENT OF APPLIED ECONOMICS
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DEPARTMENT PUBLICATIONS

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Indexing Number

- 1 TAFF, STEVEN J. "Minnesota farm and timber land prices stay up in 1999." **Minnesota agricultural economist 699**, 2000, pp.1-8.
- 2 LAZARUS, BILL. "How do farmland values respond to changes in returns and rents?" **Minnesota agricultural economist 699**, 2000, pp.9-11.
- 3 COCHRANE, WILLARD W. "American agriculture in an uncertain global economy." **Minnesota agricultural economist 700**, 2000, pp.1-4.
- 4 ANNOU, MAMANE, PEDERSON, GLENN. "The economics of windbreak renovation." **Minnesota agricultural economist 700**, 2000, pp.4-7.
- 5 GLEWWE, PAUL. "Are foreign-owned businesses in Vietnam really sweatshops?" **Minnesota agricultural economist 701**, 2000, pp.1-4.
- 6 TIFFANY, DOUGLAS G., FRUIN, JERRY. "Filling the feed troughs of Minnesota." **Minnesota agricultural economist 701**, 2000, pp.1,5-7.
- 7 KALAMBOKIDIS, LAURA. "Understanding tax reform in Minnesota." **Minnesota agricultural economist 702**, 2000, pp.1-5.
- 8 HURLEY, TERRANCE, ELISABETH, PASCAL. "Wage changes in the pork industry: how did Minnesota workers fare?" **Minnesota agricultural economist 702**, 2000, pp.1,5-7.

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Indexing Number

- 9 **Center for Farm Financial Management Newsletter**, November 2000.
- 10 CRAVEN, ROBERT H., NORDQUIST, DALE W., KLAIR, KEVIN S., LOPPNOW, RANN R., RICHARDSON, DAVID W., NORDQUIST, DAVID W., MIKESELL, CHRIS L. **FINBIN - FINPACK farm financial database <internet database>**. St. Paul, MN: University of Minnesota, Center for Farm Financial Management, 2000. Web address: <http://134.84.17.168/About.htm> [For purchasing information contact: The Center for Farm Financial Management, University of Minnesota, Department of Applied Economics, 1994 Buford Avenue, 130 ClaOff, St. Paul, MN 55108; Phone: 1-800-234-1111]
- 11 CRAVEN, ROBERT H., NORDQUIST, DALE W., KLAIR, KEVIN S., LOPPNOW, RANN R., RICHARDSON, DAVID W., NORDQUIST, DAVID W., MIKESELL, CHRIS L. **FINPACK 2001, Release 2.0 <computer software>**. St. Paul, MN: University of Minnesota, Center for Farm Financial Management, 2000. [For purchasing information contact: The Center for Farm Financial Management, University of Minnesota, Department of Applied Economics, 1994 Buford Avenue, 130 ClaOff, St. Paul, MN 55108; Phone: 1-800-234-1111]
- 12 CRAVEN, ROBERT H., NORDQUIST, DALE W., KLAIR, KEVIN S., LOPPNOW, RANN R., RICHARDSON, DAVID W., NORDQUIST, DAVID W., MIKESELL, CHRIS L. **FINPACK FSA forms package <computer software>**. St. Paul, MN: University of Minnesota, Center for Farm Financial Management, 1999. [For purchasing information contact: The Center for Farm Financial Management, University of Minnesota, Department of Applied Economics, 1994 Buford Avenue, 130 ClaOff, St. Paul, MN 55108; Phone: 1-800-234-1111]
- 13 CRAVEN, ROBERT H., BABETSKAYA, LYUBA, NORDQUIST, DALE W., KLAIR, KEVIN S., LOPPNOW, RANN R., RICHARDSON, DAVID W., NORDQUIST, DAVID W., MIKESELL, CHRIS L. **FINPACK risk rating <computer software>**. St. Paul, MN: University of Minnesota, Center for Farm Financial Management, 1999. [For purchasing information contact: The Center for Farm Financial Management, University of Minnesota, Department of Applied Economics, 1994 Buford Avenue, 130 ClaOff, St. Paul, MN 55108; Phone: 1-800-234-1111]

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- 14 CREWDSON, BUD, HOLSCHUH, KIM. **Agricultural profile 2000: data for all 87 MN counties** <cd-rom>. St. Paul, MN: University of Minnesota Extension Service, Business and Industry Data Center, 2000. [Price: \$150. To order contact: Bud Crewdson, University of Minnesota, Department of Applied Economics, 1994 Buford Avenue, 248 ClaOff, St. Paul, MN 55108; Phone: 1-612-625-3157]
- 15 CREWDSON, BUD, HOLSCHUH, KIM. **Minnesota agricultural profile 2000**. St. Paul, MN: University of Minnesota Extension Service, 2000. [Price: \$285. To order contact: Bud Crewdson, University of Minnesota, Department of Applied Economics, 1994 Buford Avenue, 248 ClaOff, St. Paul, MN 55108; Phone: 1-612-625-3157]
- 16 DARGER, MICHAEL. **Freeborn County business retention and expansion strategies program; research report**. St. Paul, MN: University of Minnesota Extension Service, 2000. [Price: \$15. To order contact: Business Retention and Expansion Program, University of Minnesota, Department of Applied Economics, 1994 Buford Avenue, 249 ClaOff, St. Paul, MN 55108; Phone: 1-612-625-6246]
- 17 DARGER, MICHAEL. **Freeborn County business retention and expansion strategies program; summary report**. St. Paul, MN: University of Minnesota Extension Service, 2000. [Price: \$1. To order contact: Business Retention and Expansion Program, University of Minnesota, Department of Applied Economics, 1994 Buford Avenue, 249 ClaOff, St. Paul, MN 55108; Phone: 1-612-625-6246]
- 18 DARGER, MICHAEL. **Grant County business retention and expansion strategies program; research report**. St. Paul, MN: University of Minnesota Extension Service, 2000. [Price: \$15. To order contact: Business Retention and Expansion Program, University of Minnesota, Department of Applied Economics, 1994 Buford Avenue, 249 ClaOff, St. Paul, MN 55108; Phone: 1-612-625-6246]
- 19 DARGER, MICHAEL. **Grant County business retention and expansion strategies program; summary report**. St. Paul, MN: University of Minnesota Extension Service, 2000. [Price: \$1. To order contact: Business Retention and Expansion Program, University of Minnesota, Department of Applied Economics, 1994 Buford Avenue, 249 ClaOff, St. Paul, MN 55108; Phone: 1-612-625-6246]
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- 22 DARGER, MICHAEL. **Winsted business retention and expansion strategies program; summary report.** St. Paul, MN: University of Minnesota Extension Service, 2000. [Price: \$1. To order contact: Business Retention and Expansion Program, University of Minnesota, Department of Applied Economics, 1994 Buford Avenue, 249 ClaOff, St. Paul, MN 55108; Phone: 1-612-625-6246]
- 23 EIDMAN, VERNON R. "Economics of farmland drainage." IN: **1999 Minnesota crop pest management shortcourse; proceedings of a conference for professional agriculturalists, 19th, November 22-23, 1999**, edited by Ken Ostlie, Kevin Cavanaugh and Tracey Benson. St. Paul, MN: University of Minnesota Extension Service, 2000, pp.103-108.
- 24 Erkkila, Dan. **Northern Lights Tourism Alliance, business retention and expansion strategies program; summary report.** St. Paul, MN: University of Minnesota Extension Service; University of Minnesota, Tourism Center, 2000. [Price: \$1. To order contact: Business Retention and Expansion Program, University of Minnesota, Department of Applied Economics, 1994 Buford Avenue, 249 ClaOff, St. Paul, MN 55108; Phone: 1-612-625-6246]
- 25 HONADLE, BETH WALTER, YOHO, CAROLE B., COSTA, JAMES M. **Lake County, Minnesota fiscal health education report.** St. Paul, MN: University of Minnesota, Fiscal Health Education Program; University of Minnesota Extension Service, 2000. [For information on obtaining copies, contact Carole Yoho at: University of Minnesota, Department of Applied Economics 1994 Buford Avenue, 317 ClaOff, St. Paul, MN 55108-6040; Phone: 1-612-625-1941]
- 26 HONADLE, BETH WALTER, YOHO, CAROLE B., COSTA, JAMES M. **Sibley County, Minnesota fiscal health education report.** St. Paul, MN: University of Minnesota, Fiscal Health Education Program; University of Minnesota Extension Service, 2000. [For information on obtaining copies, contact Carole Yoho at: University of Minnesota, Department of Applied Economics 1994 Buford Avenue, 317 ClaOff, St. Paul, MN 55108-6040; Phone: 1-612-625-1941]
- 27 HURLEY, TERRANCE M. "An economic assessment of resistance management: the case of Bt corn." IN: **1999 Minnesota crop pest management shortcourse; proceedings of a conference for professional agriculturalists, 19th, November 22-23, 1999**, edited by Ken Ostlie, Kevin Cavanaugh and Tracey Benson. St. Paul, MN: University of Minnesota Extension Service, 2000, pp.205-211.

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<http://www.extension.umn.edu/distribution/businessmanagement/DF7539.html>
[Price: \$4.75. To order contact University of Minnesota Extension Service, Extension Distribution Center at (612) 624-4900 or (800) 876-8636]
- 29 KINSEY, JEAN D. "The big shift from a food supply to a food demand chain." IN: **Ag Decision Maker; A Business Newsletter for Agriculture**, v.4, no.6, April 2000, pp.1-5.
- 30 Koehler, Bob, LAZARUS, WILLIAM F. "Swine manure: does it add or subtract from your bottom line?" IN: **2000 Minnesota Pork Conference, December 12, Morris, MN, December 13, Fairmont, MN.** St. Paul, MN: University of Minnesota Extension Service; Minnesota Pork Producers Association, 2000, pp.19-34.
- 31 LAZARUS, WILLIAM F., WENESS, ERLIN J. **Farm labor laws and regulations in Minnesota, 1999.** St. Paul, MN: University of Minnesota Extension Service, 1999. (WW-6528-GO Revised 1999) Web address:
<http://www.extension.umn.edu/distribution/businessmanagement/DF6528.html>
- 32 LAZARUS, WILLIAM F. **Minnesota farm machinery economic cost estimates for 2000.** St. Paul, MN: University of Minnesota Extension Service, 2000. (FO-6696 2000) Web address:
<http://www.apec.umn.edu/faculty/wlazarus/MF2000.PDF>
- 33 LEVINS, RICHARD A. "The new McDonald's farm: agriculture and farming not the same thing." IN: **Living on a Few Acres**, v.4, no.3, 3rd Quarter 2000, pp.4-5.
- 34 OLSON, KENT D. "The farm manager of the future." IN: **1999 Minnesota crop pest management shortcourse; proceedings of a conference for professional agriculturalists, 19th, November 22-23, 1999**, edited by Ken Ostlie, Kevin Cavanaugh and Tracey Benson. St. Paul, MN: University of Minnesota Extension Service, 2000, pp.69-74.
- 35 RAUP, PHILIP M. "Shifts in agriculture markets since World War II." IN: **1999 Minnesota crop pest management shortcourse; proceedings of a conference for professional agriculturalists, 19th, November 22-23, 1999**, edited by Ken Ostlie, Kevin Cavanaugh and Tracey Benson. St. Paul, MN: University of Minnesota Extension Service, 2000, pp.37-44.

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- 37 THOMAS, KENNETH H. **Managing production and marketing systems.** Ames, IA: Midwest Plan Service; North Central Farm Management Extension Committee, 2000. (NCR-610C; Business management for farmers series, part 3) [Price: \$8.00. To order contact Midwest Plan Service, 122 Davidson Hall, Iowa State University, Ames, IA 50011-3080; Phone: 1-800-562-3618]

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- 38 OLSON, KENT D., WESTMAN, LORIN L., NORDQUIST, DALE W.
Southeastern Minnesota Farm Business Management Association 1999 annual report. 2000. (Staff paper P00-01)
Web address: <http://agecon.lib.umn.edu/mn/p00-01.pdf>
- 39 OLSON, KENT D., ANDERSON, ROBERT D., CHRISTENSEN, JAMES L., WENESS, ERLIN J., FALES, PERRY A., NORDQUIST, DALE W.
Southwestern Minnesota Farm Business Management Association 1999 annual report. 2000. (Staff paper P00-2)
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- 41 LEVINS, RICHARD A. **The food system: a holistic policy approach.** 2000. (Staff paper P00-4) Web address: <http://agecon.lib.umn.edu/mn/p00-04.pdf>
- 42 PEDERSON, GLENN, LAZARUS, WILLIAM, NAGARAJAN, LATHA. **Farm sustainability and survival in Minnesota's Red River Valley: lessons from the adaptive strategies of farmers.** 2000. (Staff paper P00-5) Web address: <http://agecon.lib.umn.edu/mn/p00-05.pdf>
- 43 **American Agricultural Economics Association Fellows' retrospective: reflections on Philip M. Raup's career.** 2000. (Staff paper P00-6) Web address: <http://agecon.lib.umn.edu/mn/p00-06.pdf>
- 44 SUNDQUIST, W. BURT. "Retrospective for Philip M. Raup, Professor Emeritus at the University of Minnesota." IN: **American Agricultural Economics Association Fellows' retrospective: reflections on Philip M. Raup's career,** 2000, pp.1-2. (Staff paper P00-6) Web address: <http://agecon.lib.umn.edu/mn/p00-06.pdf>
- 45 RAUP, PHILIP M. "In retrospect and prospect." IN: **American Agricultural Economics Association Fellows' retrospective: reflections on Philip M. Raup's career,** 2000, pp.16-20. (Staff paper P00-6) Web address: <http://agecon.lib.umn.edu/mn/p00-06.pdf>

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- 46 GAITAN, BEATRIZ, Pavel, Ferdinand. **Is "getting the prices right" always right? How trade liberalization can fail.** 2000. (Bulletin 00-1) Web address: <http://agecon.lib.umn.edu/mn/edb00-01.pdf>
- 47 RUTTAN, VERNON W. **Imperialism and competition in anthropology, sociology, political science and economics: a perspective from development economics.** 2000. (Bulletin 00-2) Web address: <http://agecon.lib.umn.edu/mn/edb00-02.pdf>

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- 48 RUNGE, C. FORD, SENAUER, BENJAMIN. **Trade insecurity and food security: after Seattle.** 2000. (Working paper WP00-1)
Web address: <http://agecon.lib.umn.edu/mn/wp00-01.pdf>

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- 49 Dosi, Cesare, EASTER, K. WILLIAM. **Water scarcity: economic approaches to improving management.** 2000. (Working paper WP00-2) Web address: <http://agecon.lib.umn.edu/mn/wp00-02.pdf>
- 50 JACKSON, LEE ANN. **Agricultural biotechnology and the privatization of genetic information: implications for innovation and equity.** 2000. (Working paper WP00-3) Web address: <http://agecon.lib.umn.edu/mn/wp00-03.pdf>
- 51 HAUER, GRANT, RUNGE, C. FORD. **Transboundary pollution and the Kuznet's curve in the global commons.** 2000. (Working paper WP00-4) Web address: <http://agecon.lib.umn.edu/mn/wp00-04.pdf>

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- 52 KING, ROBERT P., WOLFSON, PAUL J., Seltzer, Jonathan M. **The 2000 supermarket panel annual report.** 2000.
- 53 Ben-Ner, Avner, Kong, Fanmin, BOSLEY, STACIE. **Workplace organization and human resource practices: the retail food industry.** 2000. (Working paper 00-01) Web address: <http://agecon.lib.umn.edu/mn/tr00-01.pdf>
- 54 Richman, Nessa J. **The growing natural foods market: opportunities and obstacles for mass market supermarkets.** 2000. (Working paper 00-02) Web address: <http://agecon.lib.umn.edu/mn/tr00-02.pdf>
- 55 Budd, John W., McCall, Brian P. **Decomposing changes in retail food wage distributions, 1983-1998: a semi-parametric analysis.** 2000. (Working paper 00-03) Web address: <http://agecon.lib.umn.edu/mn/tr00-03.pdf>

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Indexing Number

- 56 Peck, Joann, Childers, Terry. **Point-of-purchase signs, impulse purchases, and individual differences in the "desire to touch."** 2000. (Working paper 00-04) Web address: <http://agecon.lib.umn.edu/mn/tr00-04.pdf>
- 57 Rao, Akshay R., Mahi, Humaira. **Slotting allowances: empirical evidence on their role in new product launches.** 2000. (Working paper 00-05) Web address: <http://agecon.lib.umn.edu/mn/tr00-05.pdf>
- 58 QUINONES, ANA R., KINSEY, JEAN. **From paper to plastic by 2002: retailers' perspective on electronic benefit transfer systems for food stamps.** 2000. (Working paper 00-06) Web address: <http://agecon.lib.umn.edu/mn/tr00-06.pdf>
- 59 **TRFIC Newsletter**, v.6, no.1-2, v.7, no.1, Spring 2000, Fall 2000, Winter 2000.

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Indexing Number

- 60 Alston, Julian M., Marra, Michele C., PARDEY, PHILIP G., Wyatt, T. J. "Research returns redux: a meta-analysis of the returns to agricultural R&D." **Australian Journal of Agricultural and Resource Economics**, v.44, no.2, June 2000, pp.185-215.
- 61 Alston, Julian M., PARDEY, PHILIP G., Smith, Vincent H. "Revamping agricultural research policies in industrialized countries." **Biotechnology and Development Monitor**, v.43, September 2000, pp.19-22.
- 62 ASHMAN, SARA M. "Grocery store buying behavior: evidence from loyalty program data." **Journal of Food Distribution Research**, v.31, no.1, March 2000, pp.1-8.

VI. JOURNAL ARTICLES

Indexing

Number

- 63 BUHR, BRIAN L. "Information technology and changing supply chain behavior: discussion." **American Journal of Agricultural Economics**, v.82, no.5, November 2000, pp.1130-1132.
- 64 Burch, R.K., SMITH, PAMELA J. D., WHEATLEY, W. PARKER. "Divergent incentives to protect intellectual property: a political economy analysis of North-South welfare." **The Journal of World Intellectual Property**, v.3, no.2, March 2000, pp.169-195.
- 65 DIAO, XINSHEN, Li, Wenli, Yeldan, Erinc. "How the Asian crisis affected the world economy: a general equilibrium perspective." **Federal Reserve Bank of Richmond Economic Quarterly**, v.86, no.2, Spring 2000, pp.35-59.
- 66 DIAO, XINSHEN, ROE, TERRY L. "How the financial crisis affected world agriculture: a general equilibrium perspective." **American Journal of Agricultural Economics**, v.82, no.3, August 2000, pp.688-694.
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- 68 EASTER, K. WILLIAM. "Asia's irrigation management in transition: a paradigm shift faces high transaction costs." **Review of Agricultural Economics**, v.22, no.2, Fall/Winter 2000, pp.370-388.
- 69 Fleischer, Aliza, TSUR, YACOV. "Measuring the recreational value of agricultural landscape." **European Review of Agricultural Economics**, v.27, no.3, September 2000, pp.385-398.
- 70 Gopinath, Munisamy, ROE, TERRY L. "R&D spillovers: evidence from U.S. food processing, farm machinery and agricultural sectors." **Economics of Innovation and New Technology**, v.9, 2000, pp.223-243.
- 71 HONADLE, BETH WALTER, Honadle, George, BOSLEY, STACIE, Currie, Elisabeth. "Redefining local government roles in public services: a research-informed process model." **Public Management**, v.2, no.4, 2000, pp.458-475.
- 72 HURLEY, TERRANCE M., Kliebenstein, James B., Orazem, Peter F. "An analysis of occupational health in pork production." **American Journal of Agricultural Economics**, v.82, no. 2, May 2000, pp.323-333.
- 73 KINSEY, JEAN D. "Clusters of food consumers: where do they buy? where do they eat?" **Cereal Foods World**, v.45, no.4, April 2000, pp.178-179.
- 74 KINSEY, JEAN. "Electronic technology: new opportunities and new demands for retail food stores." **Journal of Food Distribution Research**, v.31, no.1, March 2000, pp.50-55.

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- 75 KINSEY, JEAN. "A faster, leaner, supply chain: new uses of information technology." **American Journal of Agricultural Economics**, v.82, no.5, November 2000, pp.1123-1129.
- 76 KINSEY, JEAN D. "A hierarchy of food preferences: a driving force behind industry change." **Cereal Foods World**, v.45, no.8, August 2000, pp.391-392.
- 77 KINSEY, JEAN, ASHMAN, SARA. "Information technology in the retail food industry." **Technology in Society**, v. 22, 2000, pp.83-96.
- 78 LEVINS, RICHARD A. "A new generation of power." **Choices**, v.15, no.2, Second Quarter 2000, pp.43-46.
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