



The Babcock Institute

for International Dairy Research and Development



International Dairy Notes

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WISCONSIN LEADS UNITED STATES IN DAIRY EXPORTS

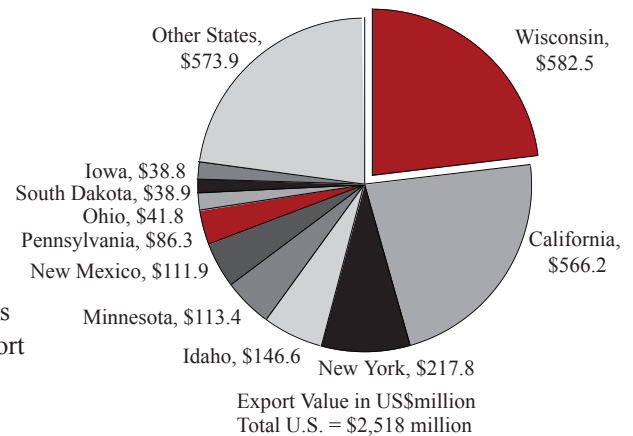
The USDA recently released state-by-state agricultural export statistics for FY2007. The new data show that Wisconsin exports of dairy products totaled nearly \$600 million, up \$153 million from FY2006. California was a close second to Wisconsin, and the two leading states together accounted for nearly half of the value of U.S. dairy exports.

Wisconsin's share of U.S. FY2007 dairy exports was 23 percent, while the state's share of U.S. milk production is only about 13 percent. For the other top dairy exporting states, shares of total exports were roughly equivalent to shares of total milk production. Wisconsin's greater export orientation is due to the dominance of cheese in its product mix. Cheese exports represent a relatively small share of export value, but cheese production yields dry whey, which is a major U.S. dairy export item. In 2007, Wisconsin produced about 30 percent of U.S. dry whey output.

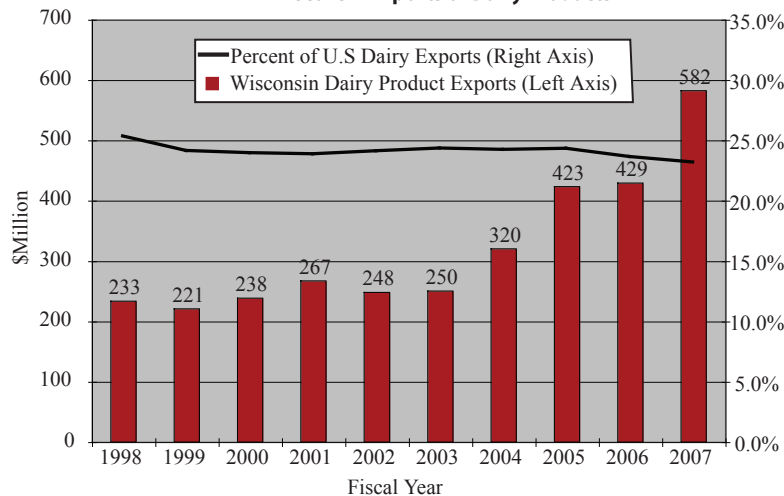
Wisconsin dairy exports have increased substantially in recent years, in line with the overall increase in U.S. dairy exports. In FY2003, dairy exports from the dairy state were \$250 million, only 43 percent of their level four years later. Wisconsin's share of total U.S. dairy product exports has been practically constant at 23–25 percent

Exports of dairy products represented about 28 percent of Wisconsin's FY2007 agricultural export total of \$2.1 billion. The next leading export commodities were feed grains (primarily corn) and soybeans, which together totaled about the same percentage of total export value as dairy. For the U.S., exports of dairy products made up only 3 percent of total agricultural exports. Corn and soybeans together accounted for more than 25 percent of U.S. agricultural export value. This emphasizes the dominance of dairy in Wisconsin's agricultural economy.

Dairy Product Exports by State: FY2007



Wisconsin Exports of Dairy Products



Wisconsin Agricultural Exports, FY2007

