

## TREASURER'S REPORT: May 28, 1993

Table 1. Membership Record, 1992-May 28, 1993

Region/State	1992			5/28/93		
	Regular	Junior	Total	Regular	Junior	Total
<b>SOUTH</b>						
Alabama	32	9	41	29	5	34
Arkansas	26	2	28	24	4	28
Delaware	6	2	8	4	0	4
District Columbia	43	2	45	36	2	38
Florida	55	4	59	52	10	62
Georgia	39	6	45	37	3	40
Kentucky	33	10	43	29	6	35
Louisiana	26	2	28	22	1	23
Maryland	17	2	19	18	2	20
Mississippi	26	8	34	21	5	26
North Carolina	31	4	35	28	10	38
Oklahoma	37	15	52	35	18	53
South Carolina	22	3	25	20	1	21
Tennessee	27	10	37	26	9	35
Texas	70	28	98	79	19	98
Virginia	60	7	67	51	2	53
West Virginia	4	2	6	5	1	6
<b>SUBTOTAL</b>	554	116	670	516	98	614
Other regions (states)	186	35	221	205	39	244
Foreign Countries	38	11	49	35	7	42
<b>Total Individual Members</b>	778	162	940	721	137	858
Percent from South	71	72	71	72	72	72
Institutional subscription			173			166
<b>TOTAL</b>	778	162	1,113	721	137	1,024

Table 2. Membership Flow, 1992-May 28, 1993

	1992			5/28/93		
	Individual	Library	Total	Individual	Library	Total
Beginning of the year	1,022	178	1,200	940	173	1,113
New Members (+)	117	8	125	102	2	104
Not renewed (-)	199	13	212	184	9	193
End of year (5/28/93)	940	173	1,113	858	166	1,024
Percent not renewed	19	7	18	20	5	17

Table 3. Income Statement, 5/28/93

REVENUES:		
SAEA		
Dues	\$11,380.00	
Meeting Registration	<u>7,952.00</u>	\$19,332.00
SJAE		
Page Charges & reprints	\$14,851.75	
Subscriptions	3,430.00	
Accts. Receivable Chg.	<u>1,200.00</u>	\$19,481.75
Miscellaneous	0.00	
Interest	<u>328.95</u>	\$ 328.95
Total Revenues		\$39,142.70
EXPENSES:		
SAEA		
Meeting expenses	\$8,068.76	
Newsletter & postage	525.29	
Other	<u>5.00</u>	\$ 8,599.05
SJAE		
Journal printing	\$13,686.33	
Editorial Assistance	0.00	
Postage, phone, etc.	<u>3,312.11</u>	\$16,998.44
Total Expenses		\$25,597.49
NET INCOME (LOSS)		\$13,545.21

Table 4. Balance Sheet, May 28, 1993

ASSETS:	
Dreyfus Liquid Assets	\$9,099.54
Accounts Receivable	6,140.00
First Alabama Bank	<u>39,173.58</u>
TOTAL	\$54,413.12
LIABILITIES:	
Accounts Payable	<u>\$ .00</u>
TOTAL	\$ .00
EQUITY:	
Beginning Balance	\$40,867.91
1992 Net Income	<u>13,545.21</u>
TOTAL	\$54,413.12

Table 5. Major Expenses Per Member, 5/28/92

SELECTED EXPENSES:		
SJAE	\$16,998.44	
SJAE less Page Charge & Subscription Revenue		(2,483.31)
Meeting		8,068.76
Newsletters		525.29
Miscellaneous		<u>5.00</u>
Total SAEA		\$6,115.74
PRORATED EXPENSE PER MEMBER: (858)		
SJAE	\$19.81	
SJAE less Page Charge & Subscription Revenue		(2.89)
Meeting		9.40
Newsletter		.61
Miscellaneous		<u>.01</u>
Total SAEA		\$7.13
DISTRIBUTION OF REVENUES AND EXPENSES:		
	Revenue	Expense
SJAE	50%	66%
Dues &	29%	—
Meeting	20%	32%
Newsletter	—	2%
Other	<u>1%</u>	<u>—</u>
Total	100%	100%
NUMBER AND PERCENT OF MEMBERS:		
Regular	721	70%
Junior	137	14%
Institutions	<u>166</u>	<u>16%</u>
Total	1,024	100%

Table 6. Summary of Financial History, 1991 - 5/28/93

	1991	1992	5/28/93
<b>INCOME:</b>			
Dues	\$14,770.90	\$12,012.00	\$11,380.00
Page charges & reprints	25,570.00	29,300.00	14,851.75
Subscription	2,901.00	4,709.01	3,430.00
Interest	1,142.72	1,153.32	328.95
Meeting registration	7,207.00	8,036.00	7,952.00
Miscellaneous	31.85	270.00	0.00
Accts. Receivable Changes	-4,190.00	3,120.00	1,200.00
Total	\$47,433.47	\$58,600.33	\$39,142.70
<b>EXPENSES:</b>			
Journal printing, editorial & postage	\$30,711.87	\$35,787.35	\$16,998.44
Newsletter & postage	3,031.83	3,371.39	525.29
Annual meeting	10,087.82	6,858.97	8,068.76
Miscellaneous	255.70	269.50	5.00
Total	\$44,087.22	\$46,287.21	\$25,597.49
<b>NET INCOME</b>	\$3,346.25	\$12,313.12	\$13,545.21
<b>EQUITY:</b>			
Beginning balance, January 1	\$25,208.54	\$28,554.79	\$40,867.91
Ending balance, December 31	\$28,554.79	\$40,867.91	\$54,413.12